



# **PRE-PROPOSAL CONFERENCE**

# **FORT RUCKER FLEET SUPPORT PROGRAM**

***15 APRIL 2003***



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## AGENDA Building 5440

■ 0730-0800

REGISTRATION

■ 0800-0915

INTRODUCTION

REQUIREMENTS OVERVIEW

-- AMCOM Field Office, Fort Rucker, Alabama (AFO)

-- AMCOM, Integrated Materiel Management Center (IMMC)

-- Aviation Training Brigade (ATB)

-- Aviation Technical Test Center (ATTC)

-- US Air Force Air Education and Training Command (AE&TC)

■ 0930-1200

SITE VISIT

■ 1200-1300

LUNCH

■ 1315-1530

SITE VISIT

■ 1545-1630

QUESTION/RESPONSES

■ 1630-1700

CONCLUSION



# FORT RUCKER FLEET SUPPORT PROGRAM

## PRE-PROPOSAL CONFERENCE

### SITE VISIT

| <b>DATE/TIME</b> | <b>EVENT</b>             | <b>LOCATION</b>      |
|------------------|--------------------------|----------------------|
| <b>0930-1030</b> | <b>Hanchey AHP</b>       | <b>Hanger #50201</b> |
| <b>1045-1200</b> | <b>Back Shops</b>        | <b>Building 415</b>  |
| <b>1200-1315</b> | <b>Lunch</b>             |                      |
| <b>1315-1415</b> | <b>Lowe AHP</b>          | <b>Lowe AHP</b>      |
| <b>1430-1530</b> | <b>Cairns AAF</b>        | <b>Cairns AAF</b>    |
| <b>1545-1630</b> | <b>Questions/Answers</b> | <b>Building 5440</b> |



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## DISCLAIMER

- **THE REMARKS TODAY OF GOVERNMENT OFFICIALS INVOLVED IN THE AMCOM FIELD OFFICE, FLEET SUPPORT SERVICES EFFORT, SHOULD NOT BE CONSIDERED A GUARANTEE OF THE GOVERNMENT'S COURSE OF ACTION IN PROCEEDING WITH THIS EFFORT .**
  
- **THE INFORMATION SHARED TODAY REFLECTS CURRENT GOVERNMENT INTENTIONS OF HOW THIS EFFORT SHOULD BE CARRIED OUT, AND IS SUBJECT TO CHANGE BASED ON A VARIETY OF CIRCUMSTANCES, INCLUDING INPUT FROM PROSPECTIVE CONTRACTORS.**



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## GROUND RULES

- **INFORMATION BRIEFING ONLY – NOT ALL ENCOMPASSING AND IS PROVIDED ONLY TO GIVE AN OVERVIEW OF THE SCOPE OF THIS EFFORT.**
- **FORMAL SOLICITATION REFLECTS GOVERNMENT'S REQUIREMENT AND IS THE ONLY DOCUMENT THAT SHOULD BE RELIED ON IN DETERMINING THE GOVERNMENT'S REQUIREMENTS.**
- **ALL QUESTIONS AND COMMENTS CONCERNING THE RFP MUST BE SUBMITTED IN WRITING ON INDIVIDUAL FORMS PROVIDED FOR IN FOLDER.**
- **ALL QUESTIONS, COMMENTS, AND THE GOVERNMENT'S ANSWERS FROM THIS CONFERENCE SHALL BE POSTED TO THE ON-LINE QUESTION AND ANSWER BOARD ON THE FORT RUCKER WEBSITE.**
- **NO RECORDING**



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## GOAL/OBJECTIVE

**AMCOM'S GOAL IS TO PROVIDE QUALITY MAINTENANCE AND LOGISTICAL SUPPORT TO AIRCRAFT ASSIGNED AT FORT RUCKER, ALABAMA.**



**AMCOM'S OBJECTIVE IS TO ACQUIRE A MAINTENANCE CONTRACT THAT PLACES INCREASED EMPHASIS ON MISSION, PERFORMANCE, QUALITY OF MAINTENANCE, SUPPLY MANAGEMENT, LIMITED DEPOT REPAIR OF PARTS, AND COST EFFECTIVENESS.**



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## REQUIREMENTS OVERVIEW AMCOM FIELD OFFICE, REDSTONE ARSENAL, AL

- A website for this requirement has been established and shall remain open for the duration of the acquisition. The website can be accessed via the Redstone Arsenal homepage at

<http://WWW.REDSTONE.ARMY.MIL>

Follow quick start instructions that leads to:

<https://www.proc.redstone.army.mil/acquisition/>

- The website will be updated weekly during the course of this acquisition to include new information as it becomes available, such as solicitation amendments
- All companies attending this Conference shall receive E-mail notification of posted changes.
- PROPOSAL DUE        28 MAY 2003
- CONTRACT AWARD     1 OCTOBER 2003



# **FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE**

## **REQUIREMENTS OVERVIEW AMCOM FIELD OFFICE, REDSTONE ARSENAL, AL**

- **NEW FISCAL YEAR 2004 CONTRACT WILL BE A SINGLE AWARD (COST PLUS INCENTIVE FEE WITH AWARD FEE)**
  - **One Year plus 2 One-Year Options**
  - **Full and Open Competition**
  - **Incentive Fee Tied to Performance and Cost**
  - **Award Fee that Allows Contractor to Earn up to 7 Additional Option Years Based on Performance**
  - **Separate Award Fee for ATTC**
  - **Award Fee Dollars for Quality/Productivity Audit**
  - **Minimum Participation Level for Small Business**
  - **Best Value Acquisition (Mission Capability, Past Performance and Most Probable Cost)**



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## MAJOR CUSTOMERS

### AVIATION TRAINING BRIGADE, FT. RUCKER, AL

**Knox Army Air Field**

**Cairns Army Air Field**

**Hanchey Army Air Field**

**Shell Army Air Field**

**Lowe Army Air Field**

**Other Tenants:**

| LOC/TYPE ACFT                                | SCHOOL     | PO FLEET  | CAN FLT (KX) | CENTER (CE) | USAARL (AM) | RESCUE (RU) | TOTALS     |
|--|------------|-----------|--------------|-------------|-------------|-------------|------------|
| <b>CAIRNS</b>                                |            |           |              |             |             |             |            |
|  | (SC)       |           |              |             |             |             |            |
| TH-67C                                       | 107        | 3         |              |             |             |             | 110        |
| TH-67I                                       | 45         |           |              |             |             |             | 45         |
| UH-1H  |            | 0         |              | 3           |             |             | 3          |
| UH-1V  |            |           |              |             |             | 7           | 7          |
| <b>CAIRNS TOTAL</b>                          | <b>152</b> | <b>3</b>  |              | <b>3</b>    |             | <b>7</b>    | <b>165</b> |
| <b>HANCHEY</b>                               |            |           |              |             |             |             |            |
| AH-64A                                       | 52         | 1         |              |             |             |             | 53         |
| AH-64D                                       | 55         | 0         |              |             |             |             | 55         |
| OH58DA/RA                                    | 21         | 2         |              |             |             |             | 23         |
| OH58DS/RS                                    | 10         | 3         |              |             |             |             | 13         |
| <b>HANCHEY TOTAL</b>                         | <b>138</b> | <b>6</b>  |              |             |             |             | <b>144</b> |
| <b>LOWE</b>                                  |            |           |              |             |             |             |            |
| UH-1H  | 64         | 12        | 8            |             |             |             | 84         |
| JUH-1H                                       | USAARL     |           |              |             | 0           |             | 0          |
| UH-1V  | 3          | 1         | 1            |             |             |             | 5          |
| EH-60A                                       | 44         | 3         |              |             |             |             | 47         |
| UH-60A                                       | 33         | 4         |              |             |             |             | 37         |
| JUH-60A                                      | USAARL     |           |              |             | 1           |             | 1          |
| <b>LOWE TOTAL</b>                            | <b>144</b> | <b>20</b> | <b>9</b>     |             | <b>1</b>    |             | <b>174</b> |
| <b>SHELL</b>                                 |            |           |              |             |             |             |            |
| OH-58A                                       | 15         | 0         |              |             |             |             | 15         |
| OH-58C                                       | 122        | 1         |              |             |             |             | 123        |
| <b>SHELL TOTAL</b>                           | <b>137</b> | <b>1</b>  |              |             |             |             | <b>138</b> |
| <b>KNOX</b>                                  |            |           |              |             |             |             |            |
| CH-47D                                       | 33         | 2         |              |             |             |             | 35         |
| UH-1H  | CAN FLEET  |           | 0            |             |             |             | 0          |
| UH-1V  | CAN FLEET  |           | 1            |             |             |             | 1          |
| <b>KNOX TOTAL</b>                            | <b>33</b>  | <b>2</b>  | <b>1</b>     |             |             |             | <b>36</b>  |
| <b>TOTALS</b>                                |            |           |              |             |             |             |            |
| <b>TOTALS</b>                                | <b>604</b> | <b>32</b> | <b>10</b>    | <b>3</b>    | <b>1</b>    | <b>7</b>    | <b>657</b> |
| <b>TOTAL SCHOOL FLEET (PLUS PO &amp; KX)</b> |            |           |              |             |             |             |            |
| <b>TOTAL SCHOOL FLEET (PLUS PO &amp; KX)</b> | <b>604</b> | <b>32</b> | <b>10</b>    |             |             |             | <b>646</b> |



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## MAJOR CUSTOMERS AVIATION TRAINING BRIGADE, FT. RUCKER, AL

### OTHER REQUIREMENTS

| LOCATION         | SUPPORT  |
|------------------|--|
| KNOX AIRFIELD    | MWO OPERATION  |
| CAIRNS AIRFIELD  | FLAT IRON, COMMAND FLEET, ATTC, AND MONITORS                           |
| HANCHEY AIRFIELD | ELECTRONIC EQUIPMENT TEST FACILITY, BLADE SHOP                         |
| LOWE AIRFIELD    | BLADE SHOP, T700/701 ENGINE REPAIR AND PAINT SHOP                      |
| YANO HALL        | OH-58A/C SCHEDULE MAINTENANCE, CANNIBALIZATION FLEET, ENGINE TEST CELL |
| BUILDING 415     | BACKSHOPS, AVIATION GROUND SUPPORT EQUIPMENT, AND MOTOR POOL SUPPORT   |



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## MAJOR CUSTOMERS

**US ARMY AVIATION TECHNICAL TEST CENTER LOCATED AT  
CAIRNS ARMY AIRFIELD AND SATELLITE LOCATIONS**

### **-SATELLITE LOCATIONS**

- Yuma Proving Ground, Arizona**
- Alamosa, Colorado**
- Duluth, Minnesota and other locations**
- Edwards Air Force Base, California**
- Aberdeen Proving Ground, Maryland**
- Dugway Proving Ground, Utah**
- Redstone Arsenal, Alabama**
- Whitesands, New Mexico**
- Eglin Air Force Base, Florida**
- West Palm Beach, Florida**



| AIRCRAFT | NUMBER ASSIGNED |
|----------|-----------------|
| AH-64A   | 4               |
| CH-47D   | 3               |
| UH-1H    | 2               |
| UH-60A   | 6               |
| UH-60L   | 6               |
| CH-47F   | 2               |
| C-23A    | 1               |
| FOREIGN  | 0               |
| OH-58A/C | 0               |
| U-21A    | 1               |
| AH-64D   | 3               |
| T-34     | 2               |
| T-28     | 0               |



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## MAJOR CUSTOMERS US ARMY AVIATION TECHNICAL TEST CENTER LOCATED AT CAIRNS ARMY AIRFIELD AND SATELLITE LOCATIONS

### OTHER REQUIREMENTS

- FABRICATION OF TEST ARTICLES: BRACKET, BOXES, COMPONENTS, BRACES, ETC.
- INSTALLATION, TEST SUPPORT, AND DE-INSTALLATION OF PROTOTYPE COMPONENTS, HARDWARE, SOFTWARE, AND ASSOCIATED DOCUMENTATION AND DATA COLLECTION





# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## MAJOR CUSTOMERS

- **US Army Aeromedical Research Laboratory**
- **US Air Force Air Education and Training Command**  
-- **UH-1 and UH-1-II**





# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## PERFORMANCE WORK STATEMENT

### ■ AMCOM FIELD OFFICE AND SATELLITE SUPPORT CUSTOMERS JOINTLY DEVELOPED A PERFORMANCE WORK STATEMENT TO ACQUIRE QUALITY MAINTENANCE AND LOGISTICAL SUPPORT IN THE FOLLOWING AREAS:

- Aircraft Maintenance for Multiple Fleets (Approximately 700 Aircraft)
- Maintenance of Components and Equipment
- Automation to Support Activities Covered Under this Contract
- Engineering Support
- Flight Line Support
- Monitoring Services and Recovery of Downed Aircraft
- Armament and Fueling/Refueling Services
- Safety and Hazmat Programs
- Supply Operations – Authorized Stockage List, Prescribed Load List, Shop Stock Level (SSL) Operations and Maintenance Army Direct Support/Reparable Exchange (OMA DS/RX)
- Unique ATTC Requirements
- Management and Personnel
- Government Furnished Property and Services



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## PERFORMANCE WORK STATEMENT

### ■ SCOPE OF WORK

#### THE CONTRACTOR SHALL:

- WITH THE EXCEPTION OF GOVERNMENT FURNISHED MATERIAL/EQUIPMENT, FURNISH ALL PARTS, SUPPLIES, PERSONNEL, EQUIPMENT, TOOLS, MATERIALS, TRANSPORTATION, SUPERVISION, AND OTHER ITEMS AND SERVICES NECESSARY TO PERFORM THE ENTIRE SPECTRUM OF TASKS CONTAINED IN THE PWS.
  
- PERFORM ALL AVIATION UNIT MAINTENANCE (AVUM), AVIATION INTERMEDIATE MAINTENANCE (AVIM), AND APPROVED DEPOT MAINTENANCE AND DEPOT LEVEL REPAIRS OF AIRCRAFT COMPONENTS OF ALL ASSIGNED AIRCRAFT AT FORT RUCKER, ALABAMA AND ALL AVIATION ASSOCIATED EQUIPMENT IN ACCORDANCE WITH ALL CITED REGULATIONS/DIRECTIVES.
  
- OPERATE, MANAGE, AND MAINTAIN A DATA PROCESSING ACTIVITY AND PROVIDE AUTOMATED DATA PROCESSING/AUTOMATED DATA PROCESSING EQUIPMENT SERVICES; PERFORM SYSTEMS ANALYSIS AND DESIGN, SYSTEMS ENGINEERING, ADMINISTRATION, PROGRAMMING, PRODUCTION SCHEDULING, INFORMATION SYSTEMS MANAGEMENT, AND OTHER OPERATIONAL ADMINISTRATIVE AND BUDGETING TASKS.



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## PERFORMANCE WORK STATEMENT

### ■ SCOPE OF WORK

- FURNISH THE FULL SPECTRUM OF MATERIEL MANAGEMENT TASKS ASSOCIATED WITH THE MANAGEMENT, OVERSIGHT, AND OPERATIONS OF THE SINGLE STOCK FUND/ARMY WORKING CAPITAL FUND AUTHORIZED STOCKAGE LIST (SSF/AWCF/ ASL), AS WELL AS ASSETS IDENTIFIED AS OPERATIONS AND MAINTENANCE ARMY (OMA) ASL ASSETS.
- ACCOMPLISH ALL MAINTENANCE FUNCTIONS RELATING TO GOVERNMENT PROVIDED EQUIPMENT/PROPERTY AS REQUIRED BY THE GOVERNMENT PROPERTY CLAUSE.
- IN ADDITION TO OTHER REQUIREMENTS SET FORTH IN THE PWS, PERFORM UNIQUE REQUIREMENTS AT ATTC. SUPPORT RESEARCH AND DEVELOPMENT TESTING AND ON-SITE AIRCRAFT MAINTENANCE SUPPORT AT ATTC, ATTC SATELLITE LOCATIONS, US ARMY AVIATION CENTER (USAAVNC) AND OTHER SATELLITE UNITS ON FORT RUCKER.



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## EVALUATION FACTORS

### MISSION CAPABILITY

WORKFORCE

TECHNICAL CAPABILITY

PHASE-IN

PERFORMANCE MANAGEMENT

SMALL BUSINESS SUBCONTRACTING PERFORMANCE

### PAST PERFORMANCE

CONSIDERATION GIVEN TO OFFERORS  
RECORD OF CURRENT AND PAST  
PERFORMANCE TO ASCERTAIN THE  
PROBABLE ABILITY TO PERFORM THE  
REQUIRED EFFORT

--COST --SCHEDULE -- PERFORMANCE  
-- MANAGEMENT OF SUBCONTRACTORS

### COST

MOST PROBABLE COST - ESTIMATE COST  
OF COMPLETING THE CONTRACT USING  
OFFERORS' TECHNICAL AND  
MANAGEMENT APPROACHES.



## **FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE**

# **RELATIVE IMPORTANCE OF EVALUATION CRITERIA**

**Mission Capability is More Important Than Cost and Past Performance Combined. Cost is Significantly More Important Than Past Performance, but is Significantly Less Important Than Mission Capability and Past Performance Combined. Subfactors Under Mission Capability are Listed in the Order of Their Importance.**



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

## OFFER ACCEPTABILITY/AWARD

- ❖ EACH PROPOSAL WILL BE EXAMINED TO DETERMINE WHETHER OR NOT THE OFFEROR HAS ACCEPTED THE TERMS AND CONDITIONS IN THE SOLICITATION. ALL OFFERORS MUST CONFORM TO ALL TERMS AND CONDITIONS OF THE SOLICITATION, GOVERNMENT ACQUISITION LAWS, AND REGULATIONS IN ORDER TO BE CONSIDERED FOR AWARD.
- ❖ THE GOVERNMENT WILL NOT AWARD TO AN OFFEROR WHOSE PROPOSAL IS CONSIDERED TO BE UNREALISTIC OR UNREASONABLE.
- ❖ AWARD WILL BE BASED UPON AN EVALUATION OF THE PROPOSAL FOR THE BASIC EFFORT AND ALL OPTIONS AND SHALL BE MADE TO THAT OFFEROR WHOSE PROPOSAL IS DETERMINED TO OFFER THE BEST OVERALL VALUE BASED UPON THE EVALUATION CRITERIA.



# FORT RUCKER FLEET SUPPORT PROGRAM PRE-PROPOSAL CONFERENCE

# QUESTIONS